

INSTANT **PURCHASE™**
PLUS+ 

INSTANT PURCHASETM PLUS+

At John L. Scott, we know that no two home buyers or sellers' needs are exactly alike and the approach that delivers the best results for one client may not deliver the best results for another. After all, we've been representing both buyers and sellers for nearly 90 years. Meeting our clients' individual needs is where John L. Scott excels. It's at the heart of one of our core values – providing transactional excellence to every client we serve.

Whether it's selling your home through our Instant Purchase Plus+ program or going to the open market for the best price in a timely manner, we will examine all your options and then partner with you on your real estate journey. Personal representation and market knowledge are the keys to getting your home sold, and we will be there for you every step of the way!

UNDERSTANDING JOHN L. SCOTT'S INSTANT PURCHASE PLUS+TM OPTION

- ▶ Going through the entire process of selling your home may not be what works best for you. Our Instant Purchase Plus+ program provides competitive, all-cash offers on eligible properties in under 48 hours based on the market value of the home's current condition. With some information about your home and the push of a button, you could receive multiple offers to consider. It's that simple!

Collect offers ▶ Compare selling options ▶ Choose the best option for you

NO REPAIRS. NO UPGRADES. NO OPEN HOUSES. NO WORRIES.

- ▶ John L. Scott's Instant Purchase Plus+ program takes away the requirement of having to fix minor plumbing issues, install new carpet, or the endless tasks of decluttering and staging, all designed to increase the marketability of your property if you were selling it on the open market. This program provides you the convenience of selling your home without a single "to do" list along the way!

A CONVENIENT AND EASY WAY TO SELL

▶ With the assistance of your John L. Scott broker associate, you will submit your property's information via a Property Checklist, in addition to photos, to our Instant Purchase Plus+ team. The checklist includes, but is not limited to the following:

- ▶ # of Bedrooms
- ▶ # of Bathrooms
- ▶ Kitchen Features
- ▶ Master Bath Features
- ▶ Square Footage
- ▶ Flooring
- ▶ Renovations I Additions
- ▶ Landscaping
- ▶ Year Built

Once the request is submitted, your broker associate will present you with multiple firm cash offers within 48 hours. Should you accept an offer, an estimator will perform an in-person home assessment of your property. The estimator may also bring specialists to evaluate the home's plumbing, electrical, heating/cooling, foundation and roof. If repairs are needed, a credit for the repair costs will be requested by addendum in the same way it occurs when a home is sold on the open market. Once the addendum is signed, you'll move on to completing your home sale.

ONTO YOUR NEXT ADVENTURE IN NO TIME

▶ Once the instant offer is accepted, you can decide on the settlement date that works best for you and then start planning your next journey. Realize you need a little more time? No problem. You control the timing of your settlement, so no need to stress.

Let's get started! Your John L. Scott broker will help you determine if Instant Purchase Plus+ is the best option for you.





Living Life as a Contribution®

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