

HOME BUYING GUIDE



ZOE DURR

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DURR GROUP

John L. Scott
REAL ESTATE

REPRESENTATION



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A buyer's agent's commission is typically included in the seller's fees, meaning there is no cost to home buyers to have someone working in their favor.

Here is a standard timeline of home buying steps:



COMMUNICATION



TIMELY COMMUNICATION IS VITAL TO THE HOME BUYING PROCESS.

Our team emphasizes transparency and consistent follow-up so clients are never left in the dark.





FINDING YOUR DREAM HOME

DEFINE AND REFINE

We'll find homes that match your search parameters and begin to schedule tours. We can begin to structure a solid offer once you find a home you like.

If necessary, we can adjust your search criteria until we find your perfect home.

RESOURCES



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The following combination of resources has proven to be effective in helping home buyers find their dream home.



NORTHWEST MULTIPLE LISTING SERVICE (NWMLS)

NWMLS is the primary source of new and current real estate listings. It is accessible only by licensed real estate professionals.



GPS HOME SEARCH APP + PROPERTY TRACKER

Stay connected to your home search where ever you go. Get instant notifications, a real-time GPS map, and view extensive photo and listing details.



STRATEGIC PARTNERSHIPS

Our expansive network of real estate connections offers clients the opportunity to learn about upcoming listings before they appear on NWMLS.

GIVING BACK



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Our team regularly participates in the Ronald McDonald House Family Meal Program. We have also established our own Giving Program. Through this program we have donated to a number of non-profit organizations on behalf of our clients.

If you'd like to learn more about how to participate, we'd be happy to provide you with more information.

ABOUT US



Wendy Carrington - Managing Broker



For over two decades, Wendy has provided residential and commercial real estate services throughout the King County area. She is an action-oriented broker who is committed to being responsive and attentive to the specific needs and goals of each client. Her real estate knowledge and dedication to providing outstanding service has resulted in numerous repeat clients and multiple John L. Scott top producer awards.

Wendy was first introduced to real estate when she worked as an on-site manager of a 48-unit apartment building while attending the University of Washington. Her experience showed her how she could directly, and positively, impact the lives of her residents. She obtained her real estate license shortly afterwards and has continued to serve the needs of others through real estate ever since.

Outside of real estate, Wendy is a proud wife and a devoted mother to her teenage son, Preston. She enjoys volunteering and participating in community events and organizations.

Van Durr - Managing Broker



Van has helped home buyers and sellers throughout the Seattle metropolitan area reach their real estate goals for over 25 years. His knowledge and experience in real estate has enabled him to overcome various challenges in the market. Combined with his commitment to client service, Van has built a successful track record which has translated into many John L. Scott top producer awards.

Van has spent most of his career working for some of the Pacific Northwest's most well-known brands. Before joining John L. Scott, Van spent 14 years with Alaska Airlines where he focused on customer service. The transition to real estate was seamless and has enabled Van to provide a more personal and long-lasting client experience.

In his spare time, Van enjoys spending time with his family, fishing, traveling, and cooking.

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Zoe Durr - Broker



Zoe Durr spent her Pacific Northwest childhood immersed in sports and community, developing a work ethic that earned her full academic and sports scholarships to The Evergreen State College. This same drive directs every step of a real estate experience with Zoe.

Zoe's professionalism is augmented with compassion developed in working with local YMCA and Boys and Girls clubs, and is matched by a real estate knowledge meticulously gleaned from an early career as with the then-top property management firm in the state of Idaho. In her role as Senior Property Manager specializing in Multi-Family, New Construction, Lease Ups and HOA management, Zoe rounded out her portfolio by overseeing the completion and day-to-day operations of two new mid-rise off-campus student housing buildings for Boise State University.

Zoe has returned home to the Emerald City to join The Carrington Durr Group here at John L. Scott, where she hopes to pursue her dreams and get to the next level of her career in real estate. Outside of the office, Zoe loves modeling all of the above on adventures with her two beautiful children.

Shuting Yue - Marketing & Administrative Assistant



Shuting supports day-to-day business operations regarding the team's marketing efforts. Her administrative and marketing skills and abilities to handle multiple responsibilities allow the team to focus on delivering the high quality services to meet the clients' expectations.

Shuting is a business student graduated from University of Washington, Bothell. She finished her four-year undergraduate study focusing on business, accounting and finance and look forward to starting her career life with Carrington Durr group. Shuting's skills of marketing and social media will help the team to build better promotional strategies to create stronger brand perception to the public.

MY 5 STARS ZILLOW REVIEWS



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Local knowledge: ★★★★★
Process expertise: ★★★★★
Responsiveness: ★★★★★
Negotiation skills: ★★★★★



Zillow®

Bought and sold a home in 2018 in Puyallup, WA 98375.

09/28/2018



What can we say about Zoe Durr. First and foremost Zoe is the most dependable, knowledgeable and responsible individual we have had the pleasure of working with. New to the selling process without hesitation she took the reigns and ran with it. She did it all. The whole process was placed into her hands which enabled a very smooth transition and painless process.

Due to her negotiation skills we were able to get full asking price. What was amazing is her marketing skills and knowledge of the comps in the area. Based on this we were able to receive an offer the very first day that we put our home on the market. Along with all of her impressive skills she is kind, friendly and an outstanding individual. We would not hesitate to recommend Zoe to perspective home buyers and sellers.

Consulted me on buying or selling a home in Warner Robins, GA.

03/23/2018



Zoe was really helpful in helping me get connected with the right people! This will be my first time purchasing a home and she provided answers to all of the questions I had. Highly recommended!

Bought a Single Family home in 2018 in Lake City, Lakewood, WA.

05/04/2018



Zoe is amazing at what she does. Always friendly, honest, and there for you whenever needed. We are also VA buyers and Zoe and her team were very knowledgeable about VA home loans, and helped us so much through the very tedious process that comes along with VA home loans. Great experience working with her!

HOME COMPARISON WORKSHEET



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Home #1

Home #2

Home #3

Address:	_____	_____	_____
Price:	_____	_____	_____
Taxes:	_____	_____	_____
HOA Dues:	_____	_____	_____

Please rate each of the following categories 1-5

Curb Appeal:	_____	_____	_____
Size of Lot:	_____	_____	_____
Deck/Patio/Balcony:	_____	_____	_____
Roof:	_____	_____	_____
Garage:	_____	_____	_____
View:	_____	_____	_____
Floor Plan/Layout:	_____	_____	_____
Master Bedroom:	_____	_____	_____
Master Bathroom:	_____	_____	_____
Other Bedrooms:	_____	_____	_____
Other Bathrooms:	_____	_____	_____
Living Room:	_____	_____	_____
Dining Room:	_____	_____	_____
Den/Rec Room:	_____	_____	_____
Kitchen:	_____	_____	_____
Transit:	_____	_____	_____
Neighborhood:	_____	_____	_____
School District:	_____	_____	_____
Total:	_____	_____	_____